

Data and Process Modelling

8a.BPMN - descriptive modeling

Marco Montali

KRDB Research Centre for Knowledge and Data
Faculty of Computer Science
Free University of Bozen-Bolzano

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Resources

- <http://www.bpmn.org>
- Silver, B. *BPMN Method and Style*, 2nd Edition. Cody-Cassidy Press, 2009.
- Weske, M. *Business Process Management: Concepts, Languages, Architectures*. Springer, 2007.
- Dumas, M., La Rosa, M., Mendling, J., and Reijers, H. A. *Fundamentals of Business Process Management*. Springer 2013.
- Grosskopf, A., Decker, G., Weske, M. *The Process: Business Process Modeling using BPMN*. Meghan-Kiffer, 2009.

Business Process Model and Notation

OMG standardization initiative.

Charter (<http://www.bpmn.org>)

A standard Business Process Modeling Notation (BPMN) will provide businesses with the capability of understanding their internal business procedures in a graphical notation and will give organizations the ability to communicate these procedures in a standard manner. Furthermore, the graphical notation will facilitate the understanding of the performance collaborations and business transactions between the organizations. This will ensure that businesses will understand themselves and participants in their business and will enable organizations to adjust to new internal and B2B business circumstances quickly.

What BPMN 2.0 is About

- BPMN 2.0 as a single specification for notation, metamodel and interchange format.
- Enabling the exchange of BPs and their diagram layouts among process modeling tools to preserve semantic integrity.
- Support for model orchestrations and choreographies as stand-alone or integrated models.
- Support to the display and interchange of different perspectives on a model that allow a user to focus on specific concerns (internal, public, conversation, choreography).
- Provide an execution semantics via translation to executable WS-BPEL processes.
 - ▶ Achieved with strong assumptions on the shape of the acceptable BPMN models.

The Paradox of BPMN

Outward familiarity

BPMN sounds very familiar to business people, due to its similarity with flowcharts.

However. . .

Difference #1: BPMN is a formal specification

Has a metamodel and rules of usage. BPMN models can be validated.

Difference #2: BPMN describes event-triggered behavior

Accounts for how the process should react to events and exceptions.

Difference #3: BPMN captures business collaborations

Tackles how different process communicate with each other.

What BPMN is

A **model** and **notation** to represent the logic behind “standard” business processes.

Process Logic

Definition of all possible sequences of activities, so that, when the process knows:

1. which events have occurred so far,
2. which activities have been completed,
3. which data have been produced,

it also knows that has to be done next (**orchestration**).

What BPMN is

Main points/issues:

- Well-identified notion of *case*.
- Many-to-many relations are not supported and require to split the overall process into multiple processes.
- Repetitive behaviors that do not require *ad-hoc changes*.
- Focus on making the process *control-flow* explicit: BPMN reveals the allowed *order* of activities and *when* they happen. Nothing is said about *where* or *why*.
 - ▶ Atomic tasks are not internally specified: BPMN tackles the *process logic*, not the *task logic*.
 - ▶ Connection with data/resources quite weak.

Important

This applies to virtually all contemporary process modeling languages.

Uses of BPMN

Several coexisting modeling paradigms.

- **Process** (or **orchestration**): intra-organizational perspective.
 - ▶ Private, non-executable: intra-organizational, for documentation purposes (abstract).
 - ▶ Private, executable: intra-organizational, with fully specified information to enable executability (concrete languages for conditions, loops, choices, ...).
 - ▶ Public: interaction between a private BP and an external one. Only the internal activities involved in the interaction are shown.
- **Collaboration**: interaction between two or more business entities.
 - ▶ Multiple private processes with message exchange.
 - ▶ **Choreography**: contract (expected behavior) between interacting participants.
 - ★ No central orchestrator.
 - ★ Similar to a process, but each activity represents a message exchange.
 - ▶ **Conversation**: logical relation implied by message exchange.
 - ★ Focus on business artifacts.
 - ★ Elicitation of participants.
 - ★ Message exchange used by participants to manipulate artifacts.

We will focus on private, public, collaborative abstract processes.

Examples - Control-Flow

Private process.

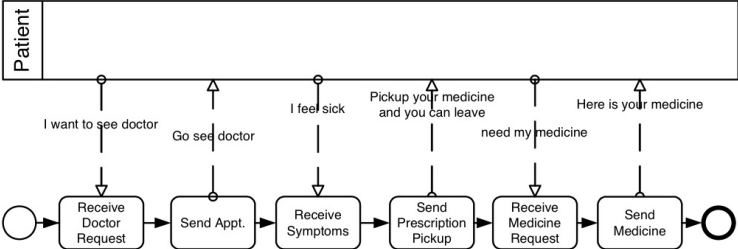


Examples - Control-Flow

Private process.



Public process.

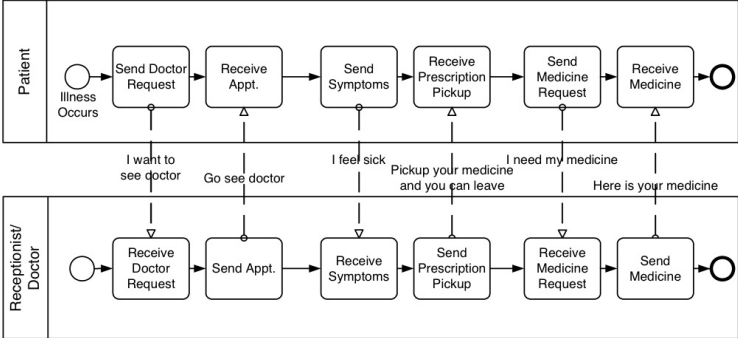


Examples - Control-Flow

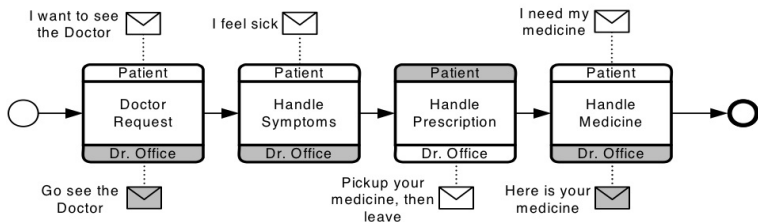
Private process.



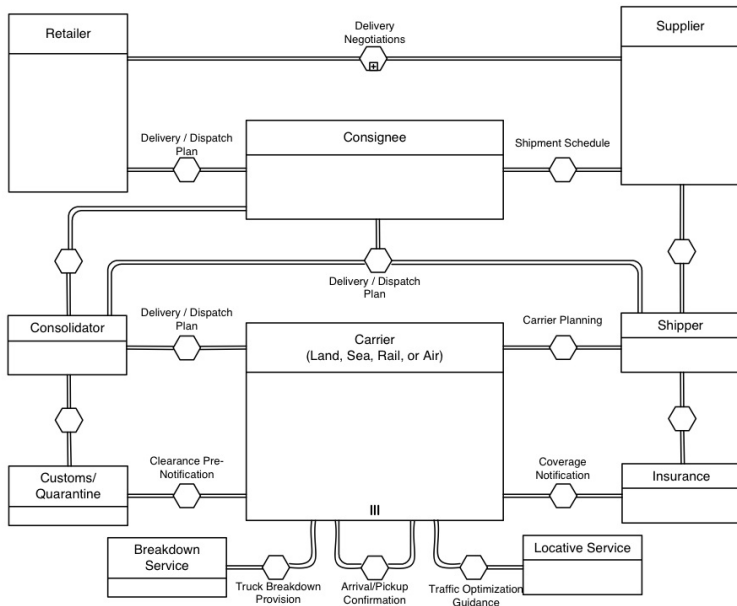
Collaborative process.



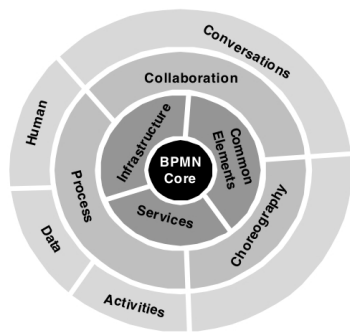
Example - Choreography



Example - Conversation



Core Structure



Every component of the structure:

- Is associated to a graphical notation.
- Is associated to a well-defined metamodel, capturing also the relationships with other components.
- Is associated to an XSD that corresponds to the metamodel and is used for validation, storage and interchange.

Metamodel and XSD: <http://www.bpmn.org>.

What BPMN 2.0 is Not

Method

Set of modeling guidelines that can be followed to produce BPMN diagrams that are not only syntactically correct, but are also effective and of high quality.

Style

Basic principles and best practices of usage and composition of BPMN elements to create “good” processes.

Can be validated as additional syntactic rules!

Why Method and Style Are Important

BPMN: only ensures **syntactic correctness**, i.e., that the modeling rules written in the official documentation are respected.

With method and style, new conventions have to be considered, towards:

- **Clarity** \leadsto the BPMN process is unambiguous and self-explanatory.
- **Completeness** \leadsto all details have been properly considered.
- **Structural consistency** \leadsto different modelers come up with similar solutions to the same problem, facilitating understanding and communication.
- **Shareability** \leadsto BPMN as a mediator language for business and IT people.

This impacts the overall conception of the process.

Example

BPMN is a “model” and “notation”. Many semantic aspects are embedded into the underlying XML. But humans just see the graphical front-end. Thus, e.g., labels have a fundamental importance, and conventions on how to put labels have a profound impact on modeling.

BPMN Graphical Elements

Strategy:

- elements grouped into 5 families;
- each family organized in two strata - basic and advanced elements.

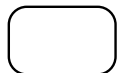
Families:

- **Flow objects**: behavior of the BP.
- **Data**: manipulated information.
- **Connecting objects**: connection between flow objects and other elements.
- **Swimlanes**: organizational grouping of modeling elements.
- **Artifacts**: additional infos.

Warning

The second strata is very rich!

The Main Basic Elements



Activity.



Event.



Flow.



Gateway.

Modeling Levels

Top-down, through 3 different levels:

1. **Descriptive process modeling.** Traditional flowcharting for main processes, focusing on the internal orchestration of activities. Uses a minimal subset of the BPMN notation.
2. **Analytic process modeling.** Expansion of level 1 with reactive behaviors and exception handling. Uses an extensive palette of constructs and decorators to enrich the level 1 modeling.
3. **Executable BPMN.** Enrichment of the process model with all necessary details to enable process orchestration. Typically done at the XML level.

Levels 1-2: non-executable processes.

- Motto: *“if it is not in the diagram, it does not count”*.

Our strategy

We focus on level 1-2. For each level, we introduce the modeling constructs and the BPMN rules. Then we give methodological and stylistic guidelines.

Initial Questions

Contribute to the definition of the **process logic**.

- What is the goal of the process? What is the main “object” evolved by the process? What do process instances represent? **case**
- How does the process actually start? In response to which event? Are there multiple ways of starting the process? **start events**
- When does the process end? Are there multiple ways to complete the process? To which completion state are they associated? **end events**
- How does the process get from X to Y? Is there only one way to reach Y from X? Are there alternative paths? Are there tasks that can be executed in parallel? **tasks, gateways, sequences**
- How is it known when X is done? Are there abnormal/exceptional/peculiar conditions that end X and lead to a different continuation for the process? Are there rules governing such different outcomes?
events, tasks, gateways, sequences

Remember: the process logic is usually implicit. Our goal is to make it explicit!

Start, End, Move

General guidelines:

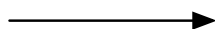
- A process **starts** because a certain event happens (**thin circle**).
- A process **ends** signalling this with a certain event (**thick circle**).
- A process **flows** through activities to move from the start event to the end event. Each move corresponds to a *sequence pattern* (**solid directed edge**).



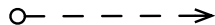
Warning

These general rules will be overridden.

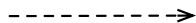
Connecting Objects



Sequence flow.



Message flow.



Directional association: link from/to a data item (data flow).



Connection with other artifacts (e.g., notes, textual annotations).

Activity

Basic building block of a BPMN process.

Activity

A **unit of work** performed in the process by a *performer*.

Each activity is either a **task** or a **subprocess**.

Task

Atomic unit of work. Its internal specification is *not* tackled by BPMN. Each task implicitly has a well-defined starting and completion point. Typically labeled using a **verb-noun** form.

Subprocess

Compound unit of work, whose components can be described as a new, *child BPMN process*.

Basic Task Types

 Abstract
Task

A generic task, whose type is not specified.

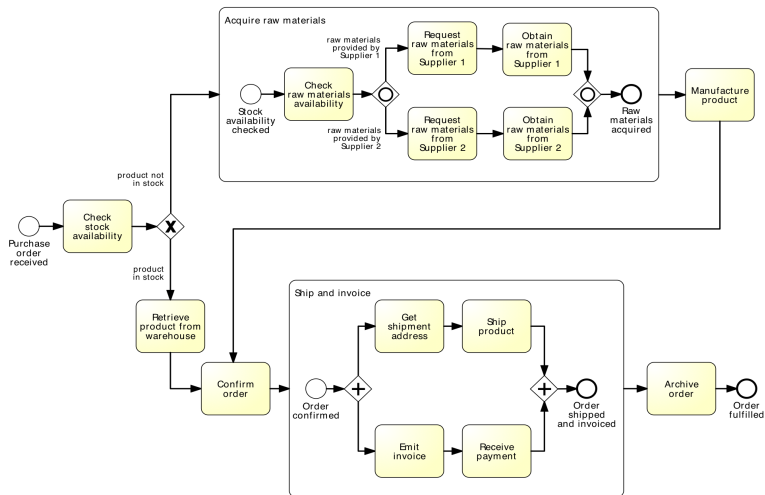
 User
Task

A task under the responsibility of a human
(interacting with the information system).

 Service
Task

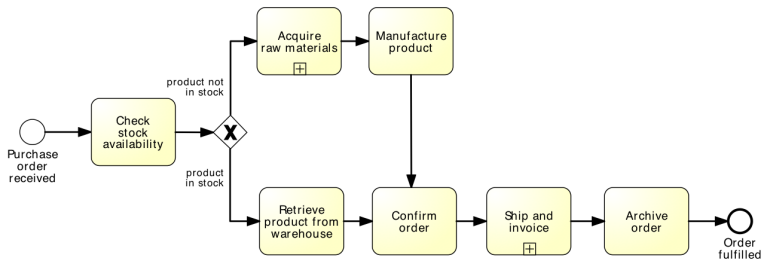
An automated task, managed autonomously by the system without human
intervention.

Expanded Subprocess



Inner specification of a subprocess using a new BPMN diagram.
The subprocess boundary can **never** be crossed with flow connectors.

Collapsed Subprocess

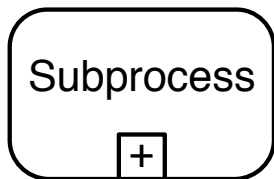


Collapsed view to *hide* the internal subprocess definition.
Subprocess expanded in a *separate diagram*.

Embedded vs Reusable Subprocess

A subprocess is always defined in the context of (i.e., embedded in) its parent process.

BPMN supports also the notion of **call activity**: a compound activity whose definition is independent.



This encourages **reusability**.

Basic Subprocess Types

Normal subprocess

Generic subprocess. It always has a **single** *generic start event*.

Parallel box

Just contains a set of activities to be executed **concurrently**.

- All enabled when the subprocess starts.
- All to be completed to end the subprocess.

Ad-hoc subprocess (marked with a ~)

Flexible subprocess with underspecified control-flow.

Just contains a set of activities.

- Which activities are executed is decided case-by-case in an ad-hoc way.
- Sequence flows can be inserted to model precedence constraints.
- The subprocess can always be ended (if no activity is in execution).

Why Subprocesses?

Modularity and end-to-end visualization.

- Importance of visualizing the whole process in a single page.
- Whole process modeled as a top-level process, whose components are modularly detailed.
- Hierarchical modeling facilitates selective expansion of details.

Top-down modeling.

- Iterative modeling by increasing level of details.
- Partial modeling while maintaining coherence of the end-to-end process.

Governance boundaries.

- End-to-end process typically spans across different governance and/or organizational boundaries.
- Subprocesses can be used to unambiguously demarcate such boundaries.

Scope event handling.

- Subprocesses provide boundaries for defining specific reactions to events.
- Basis for exception handling.

Gateways

Gateway

Manages the

- **divergence** of one control flow into many subsequent flows.
(split gateway)
- **convergence** of multiple flows into a single flow.
(join gateway)

In BPMN: split gateways have a single input sequence flow, multiple output sequence flows (vice-versa for join gateways).

- Hybrid join+split gateways are also possible.

Execution Semantics of BPMN

Can be found in the official documentation, Chapter 13.

Token game

Provides an intuition of the execution semantics (on the blackboard).

Exclusive Gateway (XOR Gateway)

Empty diamond or diamond with an inner **X**.

XOR Split

Choice in the process. Leads to select one and only one output flow.

- *Data-based XOR split*: decision taken by checking data-based conditions and evaluating which one is true.
 - ▶ Conditions are expressed at this stage using natural language.
 - ▶ Default flow: represented with a bar on the sequence flow.
- *Deferred choice*: external decision under the responsibility of the process executors.

Typical guideline:

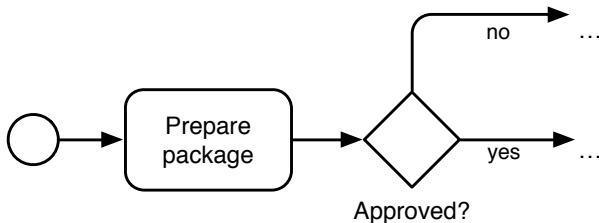
- Attach a **question label** to the split (e.g., approved?).
- Draw an output for each of the **answers** (e.g., yes/no).

In the case of data-based choice, the modeler must ensure that one and only one output will be activated for a certain data configuration.

XOR Split

Warning

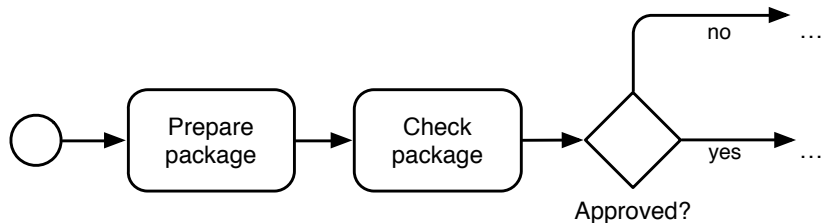
An XOR split does not make a decision. It just tests conditions.



XOR Split

Warning

An XOR split does not make a decision. It just tests conditions.



Exclusive Gateway (XOR Gateway)

XOR join

Merges common process continuations into a unique BPMN fragment.

- Whenever an input is enabled, the output is enabled.

Corresponds to the notion of simple/multi-merge in the workflow patterns literature.

Attention

Is the same as connecting multiple sequence flows to the same activity.

Claim Management

Example

The management of claims starts when a claim is received. The claim is reviewed, so as to check whether the containing info are complete or not. If not, then a dedicated task for obtaining missing info is performed. In both cases, the claim is then processed (this is a subprocess).

Parallel Gateway (AND Gateway)

Diamond with an inner +.

AND split

Models a **fork** in the process: all the output sequence flows are to be followed in parallel, unconditionally.

Such parallel threads:

- may be later joined into a unique thread, or
- may reach separate end events.

Attention

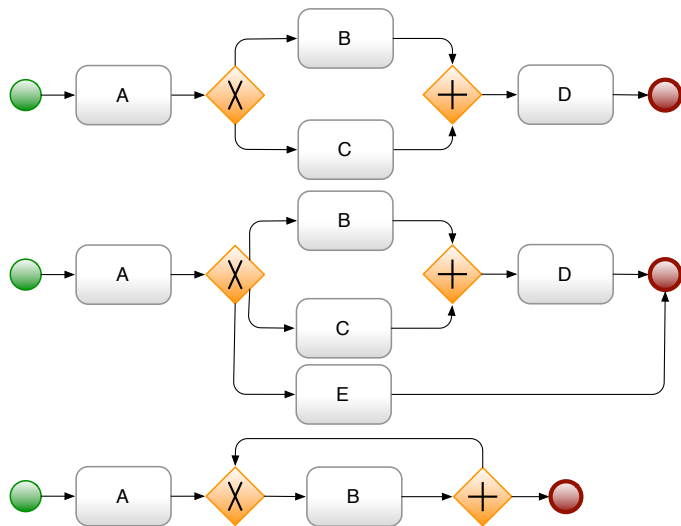
Is the same as connecting multiple sequence flows from the same activity.

AND join

Models a **synchronization point** in the process: the output is enabled as soon as *all* the incoming flows have been activated.

Playing with Gateways

Are these models correct?



Car Renewal Fee

Example

The process starts by entering the vehicle data. Two activities need then to be carried out: on the one hand, a smog check needs to be passed; on the other hand, a proof of insurance must be provided. Once both activities have been executed, the renewal fee is finally paid.

Order Management

Example

- The order management process starts by checking whether the goods requested in the order are available.
- If not, the order is rejected.
- If so, the order is confirmed.
- After the confirmation, an invoice is sent, and at the same time the requested goods are shipped. Then the process terminates.

Start Event

Circle with a thin border.

Start event

Indicates **where** and **how** a process starts.

- Every subprocess has a single, generic start event.
- Top-level processes may have multiple start events.
- Top-level processes may associate a **trigger** to the event.

The trigger indicates the semantics of the event, and identifies the meaning of the process as the handling of such an event.

- Each case starts executing a process because an instance of that event has been caught.

Basic triggers: none, message, timer, multiple.

None Start Event

Just a thin circle.

None start

A start event without trigger. It is the only one usable to start a subprocess.

- In a top-level process, indicates that the trigger is unspecified or that the process is autonomously started with manual intervention.
- In a subprocess it signifies that the subprocess starts as soon as the parent process enables it.

Message Start Event

Thin circle with a white envelope inside.

Message start

Means that the process is triggered upon receipt of a message.

- Message exchange understood as a pair of events: emission and receipt.
- A message is just a signal coming from outside the process.
- Denotes a request delivered to the process.

To maximize clarity, a message start event has to be coupled with a label of the form “*Receive X*”.

Message flow

An explicit message flow can be drawn to represent who is sending the message.

- The “who” is modeled using a rectangle titled with the name of the participant (cf. pools later on).

Timer Start Event

Thin circle with a white clock inside.

Timer start

Indicates a **scheduled** process. The schedule may be:

- a punctual schedule precisely located in time.
- a recurring schedule.

This is specified in the event label.

A new case is created each time the temporal condition for the schedule becomes true.

Example

The “sales reporting” process is executed monthly.

Multiple Start Event

Thin circle with a pentagon or a plus inside.

Multiple start

A start event that internally groups a set of triggers. Two cases:

- **Multiple start** (pentagon): the process is initiated every time one of the multiple triggers happens.
- **Multiple-parallel start** (plus): the process is initiated every time all the triggers occur (in any order).

Example

A claim is processed every time a claim is received by a customer or a provider.

Example

An application is processed every time the customer fills an application form and pays a corresponding fee.

Alternative Start Events

With a multiple start, the same flow is executed for any of the modeled trigger.

In some cases, the initial activity of a top-level process varies depending on the trigger.

This is simply modeled by inserting alternative start events (and their corresponding flows) in the diagram. Semantics:

- Each start event is an alternative trigger.
- When one of such events is triggered, a case is created.
- The case ignores further triggers: these will be interpreted as the creation of new, separate cases.

Channel-dependent start

Example

The processing of an order starts when the customer submits an order. This can be done in two ways: via a phone call, or via a web form. A phone order must be entered by an operator into the system, whereas a web order must be validated by an operator. Regardless the channel used to submit the order, it is then processed.

End Event

Circle with a thick border.

End event

Indicates the **end of a path** in a process or subprocess, possibly indicating a **result**.

- Unlike start events, multiple end events are common.
- Typically, each end event indicates a different end state for the (sub)process.

The result indicates the semantics of the event, and identifies what is produced when the process reaches that end point.

Basic results: none, message, termination, multiple.

- Represented using black, filled icons.

None End Event

Just a thick circle.

None end

An end event that does not produce any result.

- For parallel flows, if they all end into a none end event, it is much better to collapse them into a single none end event.

Process termination

A (sub)process instance terminates when:

1. An execution thread associated to that instance reaches an end event.
2. There are no other execution threads associated to the same instance that are still flowing inside the (sub)process.

Message End Event

A thick circle with a black envelope inside.

Message end

Indicates that when the end event is reached, a corresponding message is sent.

- A message flow from the end event to a separate participant should be drawn.

Warning

Do not directly attach to the same message end event multiple parallel flows.

Terminate End Event

A thick circle with a bulls-eye (black-filled circle) inside.

Terminate end

Indicates that the process must be completed **immediately**.

- If there are still active execution threads, they are immediately removed.
- Typical usage: an exception in one parallel path of a process.

Example

The delivery of an order starts when the customer submits the order. In parallel, two branches are activated. The first branch is about preparing a package for the order delivery (subprocess). The second branch is about checking the order and preparing a receipt. Once the order is checked, two possible outcomes may arise. If there is a problem, the process immediately terminates. If everything is ok, the receipt is prepared. Once the package and the receipt have been prepared, the process ends by sending the receipt back to the customer.

Multiple End Event

A thick circle with a pentagon inside.

Multiple end

Denotes a single ending point where multiple results are triggered.

Attention

There is a mismatch in the graphical notation of multiple start and end events. An end event with a pentagon denotes that **all** results are produced.

Example

Modify the previous example by modeling that when the process is correctly terminated, then not only the receipt, but also a package code, are sent back to the customer.

Sequence and Message Flows

Sequence flow

Denotes orchestration: the flow of control within a process.

- General best practice: all activities, gateways, events in a process must lie on a continuous chain of sequence flows.
- Sequence flow is confined in a specific process level.
 - ▶ No sequence flow can cross a subprocess boundary.
 - ▶ No sequence flow can cross a participant boundary.

Message flow

Denotes communication between the process and an external entity.

- Can connect to any type of activity, a message/multiple event, a black-box participant (cf. pool).
- No two elements belonging to the same process (i.e., jointly orchestrated) can be interconnected through a message flow.
- When starting from a generic or user task, the message flow only indicates **possibility** of communication.

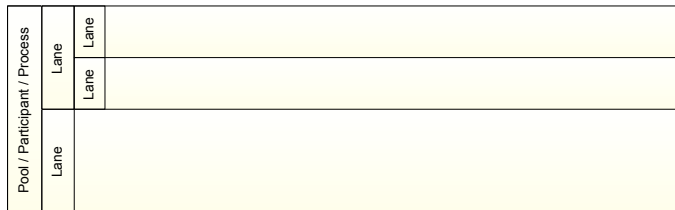
Organizational Modeling

Pool: representation of an independent participant (i.e., resource class), with its own BP specification. It can be “implicit”, i.e., not shown.

- Example: Customer, Supplier, Lab, Warehouse, ...

Lane: resource class in a given organizational space (pool), which shares the same process as other internal resource classes.

- Example: Manager, Sales Department, Engineer, ...



An “external” pool can also be treated as a black-box (no elements inside).



Naming Conventions for Pools

When the pool is a white-box, it is best to use as name the name of the process.

- Facilitates readability (the name of the process does not appear elsewhere).
- Helps disambiguation (the same participant is typically involved in many processes, but BPMN requires each participant to be bound to a single process within a diagram).
- Helps singling out collaboration (which may very well happen within the same organizational setting).
- Avoids the wrong creation of multiple independent processes within the same organization (for which we should use lanes instead).

When the pool is a black-box, it is best to name it with the name of the business entity or role representing that participant.

More on Pools

In a collaboration, at most one pool can be omitted.

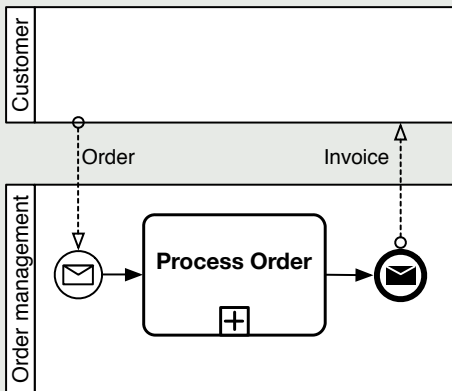
- Typically, a subprocess should omit the pool when it is expanded.
- Otherwise, make sure that the name exactly matches that of the pool used in the parent process.
 - ▶ They might be considered different participants in the XML, though.

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Example

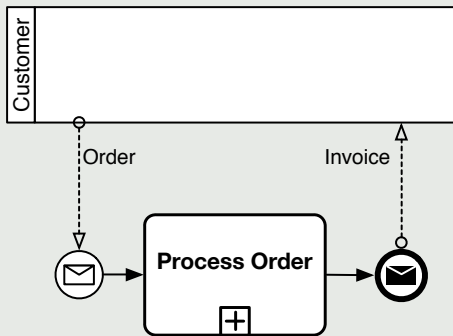


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Example



More on Lanes

Lanes denote optional subdivisions of a process level.

- BPMN 2.0 uses lanes to mix any type of categorization for activities, not just actors/roles/divisions.
 - ▶ E.g.: a laneset for “Employee” (role), one for “Purchasing” (department)
- Multiple categorizations can be provided using lanesets.
- If lanes are modeled, each node in the process (activity, gateway, event) must be attached to exactly one lane/sublane.
- Each lane categorization stands at a specific process level. It is not inherited by subprocesses.

Warning

BPMN is domain agnostic: it does not provide a data model nor a pre-defined language to query and manipulate data.



Data Object

Data object: **local variable** inside a process level, pointing to a **temporary unit of information**.



Data Object
[Object State]

Data object reference: refers to a data object in some state.



Data Object
Collection

Variable representing a **collection** of data objects.



Data Store

Data store reference: reference to **persistent unit of information**, manipulated by the process but also external entities.

Data Object Associations

Dotted arrows connecting a data object with an activity/event.

I/O Data

- Input data object association: maps the data object to an input variable of the activity/event.
- Output data object association: maps an output variable produced by the activity/event to the data object.

The mapping can be detailed in many ways (e.g., simple copy vs transformation vs ...).

Data flow

Data output association followed by a data input association.

Data Store Associations

Like data object associations, but:

- An association pointing to a data store reference denotes an update.
- An association starting from a data store reference denotes a query.

Remember:

- A data store reference points to a specific unit of persistent information (not an entire storage/db/container).
- The corresponding data store is external to the process (since it is persistent).

Data Store Associations

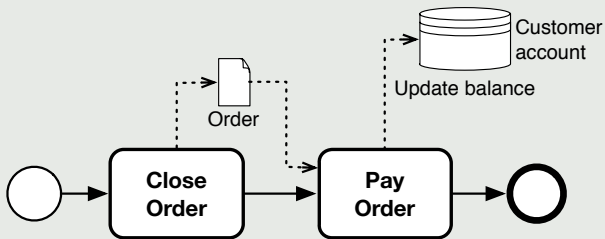
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Example



Data Store Associations

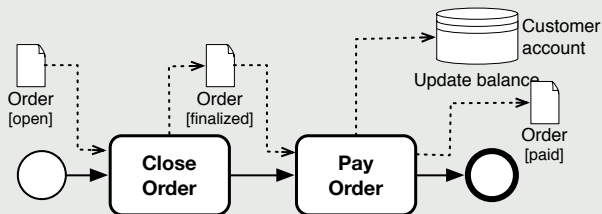
Like data object associations, but:

- An association pointing to a data store reference denotes an update.
- An association starting from a data store reference denotes a query.

Remember:

- A data store reference points to a specific unit of persistent information (not an entire storage/db/container).
- The corresponding data store is external to the process (since it is persistent).

Example



Documentation and Annotations

Documentation

The descriptive BPMN level (level 1), associates a **documentation** element to each modeling construct.

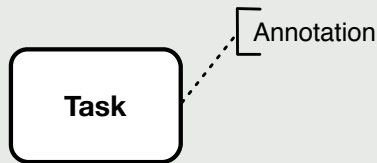
- Used to *link* additional documentation to the graphical diagram.

However, documentation has no graphical counterpart.

Short documentation can be shown inside annotations.

Text annotation

Textual element used to decorate any modeling construct with a textual note.



Order Management Process with Data Objects

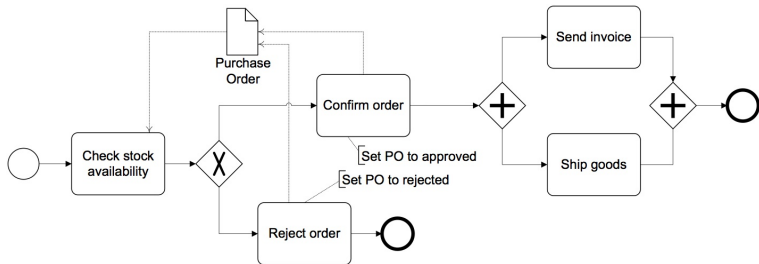
Example

Extend the Order Management Process by including the *purchase order* data object, used by the check stock activity and manipulated (“state” update) when the order is rejected/confirmed.

Order Management Process with Data Objects

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It is also possible to use explicit state information.

Level 1 Method

Typical level 1 goal

Create a non-executable process diagram that communicates the process logic in a meaningful way.

How?

- BPMN does not come with any specific modeling methodology.
- Hence, we need to complement the official BPMN specification with a method that:
 - ▶ standardizes the structure of BPMN level 1 models;
 - ▶ gives modeling principles shared by business and IT;
 - ▶ facilitates understanding of such models.

Key aspects of the method

1. Hierarchical, top-down modeling.
2. Label-matching to link processes and their subprocesses.
3. Prescriptive method, but meant to be adapted.

Modeling Approach

Single semantic model

Hierarchical modeling

Top-down decomposition

Modeling Approach

Single semantic model

A single process definition is used to describe the process **end-to-end**.

Hierarchical modeling

Top-down decomposition

Modeling Approach

Single semantic model

Hierarchical modeling

The semantic model is layered into **process levels**.

- Set of interlinked process diagrams (“logical pages”).
- Usage of collapsed subprocesses only.
- Single top-level diagram, unbounded nesting.

Top-down decomposition

Modeling Approach

Single semantic model

Hierarchical modeling

Top-down decomposition

First: understand the end-to-end process as a whole.

- Top-level diagram = **high-level map** of the end-to-end process.
- Must fit into a single page.

Then: recursive drill-down.

- **Child-level diagrams** reveal as much details as required to understand the steps in the high-level map.

Modeling Approach

Single semantic model

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Bottom-up modeling favours *flat diagrams*.

- No difference for the semantic model, but a big difference in terms of understandability!

End State

End State

Termination point of a given activity.

Questions

- How did the activity end?
- Did it complete **successfully**?
- Did it complete in some **exception condition**?
- How many end states does it have?
- How do these relate to **alternative flows** inside the activity?
- Are these different end states **important for the parent level**?
 - ▶ If not, then they should actually collapse!

End States - Parent Level

Each activity with multiple end states must be immediately followed by a gateway whose purpose is to **discriminate behaviors depending on which end state has been reached for the activity**.

Activity with 2 end states

1. Gateway labeled with the same name of one such end states, plus a question mark.
2. The following two gates labeled with “yes” and “no”.

Activity with 3+ end states

1. Gateway labeled with a generic question.
2. Each gate labeled with the label of its corresponding end state.

End States - Child Level

If the activity is a subprocess, the different end states can be made explicit in the model:

1. Distinguish explicitly all the distinct end states.
2. Define a separate end event for each distinct end state.
3. Label each end event with an informative text.

Top-down traceability

The combination of multiple end states (child level) with gateway (parent level) with matching labels provides a persistent visual link between the parent diagram and the child diagram.

Example

A claim management process is triggered whenever a customer signals a problem. The process reacts by determining the customer type. If the customer is a premium customer, a high-priority claim reaction subprocess is invoked. If the customer is instead a standard one, a standard claim reaction subprocess is invoked. Then ...

To determine the customer type, the company looks up the details of the customer. If the customer is already known to be premium, the subprocess immediately terminates. Contrariwise, the qualifications of the customer are evaluated, leading to two possible outcomes: the customer qualifies as a premium customer, or as a standard customer.

Step 1: Process Scope

Step 1: find consensus concerning the process scope

Before entering into the details of the process, there must be consensus about *where it starts and ends*.

Questions for step 1

- How does the process start? Does it on request or is it regularly scheduled?
- What determines the process completion?
 - ▶ There is nothing after the completion that can be part of this process model.
- Which notion of “case” applies?
 - ▶ Guideline: the case typically corresponds to the start event. If the start event is a request, the corresponding case is about fulfilling the request.
- Are there different ways to end the process? Are they conceptually relevant?
 - ▶ Granularity is important.

Running Example: Car Dealer Order-To-Cash

Focus: process for purchasing a new car, from the car dealer perspective.

- When does the process start?
- What information are needed to start a process?
- What is the notion of a case?
- What happens if I want to buy two cars?
- When does the process terminate?

Running Example: Car Dealer Order-To-Cash

Focus: process for purchasing a new car, from the car dealer perspective.

- When does the process start?
Well-identified moment in time: when the customer creates a purchase order.
- What information are needed to start a process?
Detail specification of the car; customer info.
- What is the notion of a case?
A purchase order.
- What happens if I want to buy two cars?
*Are they part of a single **contract** and **financial transaction**?*
- When does the process terminate?
 - ▶ Successful completion: transaction done.
 - ▶ (Relevant) exceptions:
 - ★ financing unavailable;
 - ★ delivery date unacceptable;
 - ▶ Note: they both represent that the transaction has *not* been completed, but for different reasons.
 - ★ Different involved stakeholders, different mitigation strategies!

Step 2: High-Level Map

Step 2: definition of the high-level map

1. Elicit a list of ≤ 10 major activities in the process;
2. Elicit the end states of each activity, only if they have an impact on the high-level map.

Guidelines

- They must be proper BPMN activities.
 - ▶ Recurrent units of work with a clearly marked start/end.
- They act as stable *containers*, to be detailed (not changed).
- They must match with the governance boundaries of the company.
- Each activity instance must correspond one-to-one to the case.
- Each activity instance must correspond one-to-one to an instance of each one of the other activities.
- Each activity instance will start when others of the list complete.

Step 2: Car Dealer

Interaction among the owner of the company, the sales manager, the service manager, the finance manager may lead to this map.

ACTIVITY	RESP.	COND.	REQUIREMENTS	END STATES
Finalize order	Sales dept.	N		Reserved from stock Dealer trade Order from factory
Get car from dealer	Sales dept.	Y	Order finalized	Car received
Get car from factory	Sales dept.	Y	Order finalized	Car received Order cancelled (dates mismatch)
Prepare car	Service dept.	N	Car obtained	Car ready
Arrange financing	Finance dept.	N	Order finalized	Financing confirmed Financing unavailable
Close and deliver	Finance dept.	N	Financing confirmed Car ready	Transaction complete
Handle order cancellation	Finance dept.	E	Order cancelled or financing unavailable	Delivery date unacceptable Financing unavailable

Step 3: Top-Level Process Diagram

Step 3: organize the high-level map into a top-level process diagram

1. Determine how the process start.
2. Model each activity in the high-level map as a collapsed subprocess.
3. Suitably connect the activities using sequences and basic gateways.

Guidelines

- Focus first on **happy paths**, then incorporate **exceptional paths**.
- Requirements determine control-flow dependencies by matching inputs/outputs and preconditions/effects.
- Which predecessors?
 - ▶ One: single incoming path.
 - ▶ Multiple: synchronization.
 - ▶ Alternative predecessors: multiple incoming paths (merge).
- Conditional activity: suitable coupling with a gate of the gateway testing the end state of the previous activity.
- Absence of dependency implicitly indicates concurrency.

Step 3: Car Dealer

On the whiteboard!

Key observations

- A car is obtained if it is received or already present in the stock of the dealer.
- Arrange financing does not interact with the part of the process in which the car is obtained and prepared.
- Exceptional flows implicitly make optional all the normal activities that come after the exception trigger.

Step 4: Child-Level Expansion

Step 4: reveal the internal details of top-level activities

1. Create a separate diagram for each top-level activity.
2. Link it to the corresponding collapsed subprocess.
3. Detail the content of the child-level process, possibly refining the classification of end states (this impacts on the high-level map).
4. Continue recursively.

Guidelines

- A child-level process must have a unique none start event.
- There must be agreement of the end states and the corresponding gateway in the parent process.
- If the child-level process has a pool, its name must match that of the parent process (i.e., the name of the process).
- Lanes can be added - they are “local” to each process.

Step 4: Car Dealer

Finalize order

The order starts to be finalized when a receipt for the order is generated. The receipt contains info about the customer (car buyer), the car (or specification of a car), the agreed price. There are three possible ways to finalize an order: by reserving the car from stock, by trading with another dealer, or by placing an order to a factory.

First of all, the car dealer checks the availability of the car in its internal stock. If it is available, then the car is reserved and the activity ends. If not, then the car dealer searches its dealer network, trying to find some other dealer offering exactly the car desired by the customer. If a perfect match is found, then the dealer trade deposit is collected. Contrariwise, a joint review with the customer is performed over the best approximate matching. The customer then takes a decision, concerning whether she prefers to obtain a custom configuration of the car directly from the factory, or whether she prefers the approximate match. In the latter case, the process continues like in the case of a perfect match. In the former case, the order specs of the factory are signed off, and then the factory order deposit is collected.

Step 5: Message Flows

Step 5: add message flows clarifying the process business context

1. Insert all relevant external participants as black-box pools.
2. Draw message flows between such black-box pools and activities/events in the process model of interest.
3. Ensure consistency across levels: input/output messages attached to an activity must exactly be reflected in the child process, considering numbers and labels.
 - ▶ Top-down traceability.
 - ▶ The inner process clarifies the orderings among events.

Observations

- Top-down traceability of messages requires the top-level process to list all of them.
- Whenever we have user tasks, message flows become optional.
 - ▶ Output message flow: not guaranteed to be generated.
 - ▶ Input message flow: not necessarily required to execute the task.

Step 5: Car Dealer

Order car from factory

It involves the interaction with the customer and the factory. This interaction foresees four possible messages:

- Factory order - sent to the factory to place an order.
- Factory confirmation - confirmation sent back to the process; it contains the expected completion date.
- Closing change request - sent to the customer to check whether she is willing to change the closing date.
- Closing change confirmation - the confirmation by the customer.

The subprocess starts by placing the order to the factory, then receiving a confirmation together with the expected production date. This date is then confronted with the original, planned date. If they match, then the car is received from the factory and the subprocess terminates. Otherwise, the closing date is revised, consequently reconfirming with the customer whether the new date is ok or not. If so, the car is received from factory, otherwise, the process terminates in the exceptional state where it is cancelled.